

## 2017 ASBA Cargo Conference Delegates

First Name	Last Name	Company Name	Title
Arthur	Savage	A. R. Savage & Son, LLC	President
Francis	Lau	AAL Pte Ltd.	Chartering Manager
Erich	Billung-Meyer	ACGI Shipping Inc.	VP Operations
Jesper	Thode Eriksen	Affinity	Shipbroker
Juan	Rasse	Agencia Selinger, C.A.	Operational Vice President
Estenio	Pinzas	Agental Peru - Empresa Maritima Del Sur	Director
Jamie	Carter	Agriculture & Energy Carriers (AEC)	Chartering - London
Andre	Chekmenian Spernega	Agriculture & Energy Carriers (AEC)	Chartering - Americas
Jose	Alvarado	Agropecuaria El Surco S.A.	Director
Jose Ricardo	Iraheta Vega	Almacenadora del Pacifico S. A. de C.V.	General Manager
Sanjay	Bhatia	America Bulk Chartering LLC	President
Markus	Steinegger	Ameropa AG	Global Head of Chartering Fertilizers
Alfredo	Ochoa	Andinave	Operations Manager
Andres	Rizzo	Andinave	Director
Alvaro	Hidalgo Velaochaga	Andino Shipping Agency	General Manager
Juan José	Urtecho	Andino Shipping Agency	Chartering Manager
Ximena	Oróstegui Villa	APS Brokers Colombia SAS	Shipbroker
Chelsea	Jaouli	Arte Bunkering LLC	Bunker Trader
Lars	Gustafson	Arthur J. Gallagher	Managing Director
Jeanne	Cardona	ASBA	Executive Director
Cris	Hall	ASBA	Administrative Assistant
Alexei	Pinedo Gereta	Atlantic & Pacific Ship Brokers S.A.C.	CEO
Thomas	Matellini	AXS Marine	Senior Sales Manager
Gonzalo	Fernández	B&M Agencia Maritima S.A.	Commercial Manager
Robert	Lyons	Baere Maritime	President
Juan Eduardo	Lynch	BBC Chartering Peru	Director West Coast S. A.
Andy	Quinn	BBT Tradeships LLC	Shipbroker
Barry	Parker	Bdp1 Consulting Ltd.	Reporter
David	Barber	Biehl & Co	VP - East Coast Operations
Tommy	Bradley	Biehl & Co.	Vice President of Operations
Andrea	Flynn	BIS Construction & Ship Services	Client Relationship Manager
Jeff	Hall	BIS Construction & Ship Services	General Manager
Matt	Boucree	Blue Water Shipping Company	President
David	Lang	BRS USA LLC	Shipbroker
Ross	Lawton	BRS USA LLC	Shipbroker
Edward	Scott-Hansen	BRS USA LLC	Dry Cargo Chartering
Johnny	Yousef	BSM Shipbrokers	Senior Chartering Manager
Ignacio	Cardona	Bulk Fleet Chartering, L.L.C.	President
Bryan	Cardona	Bulk Fleet Chartering, L.L.C.	Shipbroker
Marygrace	Collins	Bulkore Chartering, Inc.	President

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First Name	Last Name	Company Name	Title
Christoph	Bigler	Bunge Mexico	Trading Grains Director
Cesar	Llanos	Calls Shipping SAC	Managing Director
Jose	Simpson	Calls Shipping SAC	Operations Manager
Niels	Lorenzen	Canfornav Inc.	Shipbroker
Kaliprasad	Varadarajan	Canfornav Inc.	Shipbroker
Rob	Hughes	Cargill, Inc., Ocean Transportation	Americas Operations & Global Technical Manager
Eric	Kastner	Cascade Marine Agencies, Ltd.	President
Dan	Collins	Chembulk Tankers	Ship Operator
Nikolai	Jensen	Clarksons Platou Shipbroking	Shipbroker
Oliver	Repenning	Clipper Bulk (USA) LLC	Senior Chartering Manager
Samuel	Velez	CMC-Ship Agents	Regional Operations Manager
Santiago	Lloreda Calero	Colfletar LTDA	Commercial Manager
Lance	Fridfinnson	Colley West Shipping Ltd.	President
Erica	Rycroft	Colley West Shipping Ltd.	Documentation Manager
Tom	Roberts	Compass Maritime	Founding Partner
Nicolas	Lee Brunner	Comship	Shipbroker
Herberth	Quezada	Consorcio Maritimo Centroamericano	General Manager
Miguel	Carrera	Cosmos Agencia Maritima	Deputy Commercial Manager
Philip	Katz	Crescent Towing	Vice President
Cory	Wright	Crowley Marine Services	Sales Manager
Brendan	Collins	d'Amico Shipping USA Ltd	Senior Chartering Manager
AJ	DiLorenzo	d'Amico Shipping USA Ltd	Chartering Manager
Eduardo	Acosta	Deep Blue Ship Agency S.A.S.	Operations Director
Pablo	Cuevas	Deep Blue Ship Agency S.A.S.	Commercial Manager
Imran	Vohra	Diabos Global Fze	CEO
Chris	Young	Dietze & Associates, LLC	Shipbroker - ASBA President
Carlos	Damian	Dome Chartering	Commercial Vice President
Keith	Zelinsky	Dome Chartering	Vice President
Jurek	Bochner	DVB Bank SE New York	Senior Vice President
Christoph	Clauss	DVB Bank SE New York	Senior VP Shipping Finance Americas
Martijn	van Tuijl	DVB Bank SE Representative Office New York	Managing Director - Shipping Finance Americas
Michael	Levitz	ED&F Man Sugar Inc.	Head of Trading & Procurement America's Division
Even	Johansen	EPJ Consulting Corp.	President
Jorge	Alvargonzalez	ERSHIP S.A.	Commercial Manager
Erik	Malavoy	Fednav Brasil Agencia Maritima Ltda	Asst. Chartering Manager
Santi	Monzon	Fednav International Ltd.	Sr. Manager - Chartering (South America & Atlantic)

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First Name	Last Name	Company Name	Title
Philip	Torkler	Fednav International Ltd.	Asst. Chartering Manager (Gulf & Central America)
Angela	Chao	Foremost Group	Deputy Chairman
Conti	Coluntino	Foss Maritime Company	Commercial Manager
John	Lindquist	GAC Bunker Fuels LTD	Bunker Trader
Andrew	Boaz	GAC Shipping	Marketing Manager
Joseph	Andersen	Genco Shipping & Trading	Chartering Manager
Scott	Jones	General Steamship Corp., Ltd.	President/CEO
Kyle	Munson	General Steamship Corp., Ltd.	V. P. Marketing - US Gulf
Robert	Toups	General Steamship Corp., Ltd.	V. P. Operations - US Gulf
Tanja	Kelso	Gisholt Shipping, Inc.	Chartering
Hans	Laue	Gisholt Shipping, Inc.	President
Evan	Shapiro	Gisholt Shipping, Inc.	Chartering Manager
Todd	McKenna	Glander International Bunkering, Inc.	Sr. Vice President
Mikhail	Shapiro	Glencore: Marine Fuels	Marine Fuels Manager
Evan	Sproviero	Global Marketing Systems, Inc.	Trader - Head of Projects
Philip	Taylor	Great Ocean Servicios Maritimos LTDA	CEO
Marshall	Adams	Gulf Harbor Shipping, LLC	Sales & Marketing Manager
George	Stratikis	Gulf Ship Services	President
Tom	Nolte	Hartree Partners	Head of Freight Trading
Christian	Cavallero	Horizon Shipping (Panama) Inc.	Chartering Manager
Philipp	Schuster	Horizon Shipping (Panama) Inc.	Chartering
David	Chenowith	Host Agency	Regional Manager
Steve	Clark	Host Agency	NE Regional Operations Manager
Sarah	Chiasson	Inchcape Shipping Services	Sales
Ryan	Jurewicz	Inchcape Shipping Services	VP Group Commercial
Bijan	Paksima	Integrated Commodity Logistics Corp.	President
Per	Colberg	Integrity Bulk	Commercial Director
Nelly	Elder	Intergulf Corporation	Business Development
Alvaro	Martinez	Intermar	Shipbroker
Aidan	O'Reilly	International Materials Inc., USA	VP Chartering
Justin	Walker	International Materials Inc., USA	Manger - Chartering
Derek	Solon	International Seaways, Inc.	Chief Commercial Officer
F. R. Christian	Pierot	Jacq. Pierot Jr. & Sons, Inc.	President
Ron	Orton	Jebsens USA	President
TBN		John F. Dillon & Co.	Chartering Broker
Adam	Stuchlik	Jotun	Global Key Account Manager
Carlos	Andrade	K+S Chile S.A.	Head of Logistics
Javier	Molina	K+S Chile S.A.	Chartering Manager
Brian	Coyne	KPI Bridge Oil, Inc.	Managing Director
Mary	Mann	L&R Midland, Inc.	Vice President

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Bill	Rocha	L&R Midland, Inc.	President
Gustavo	Palmar	Lagomar Shipping Corp.	Commercial Manager
Anders	Hansen	Lauritzen Bulkers USA	General Manager
Christian	Kassu	Lighthouse Chartering LTDA	Director
Igor	Monnerat	Lighthouse Chartering LTDA	Chartering Manager
Camila	Perez	Lighthouse Chartering LTDA	Chartering Manager
Carlos	Camacho	Linea Maritima Del Pacifico, S.A.P.I. DE C.V.	Director
Cliff	Crowley	Maersk Broker America Inc.	General Manager
Norman	Atkins	Marine Towing of Tampa	Director of Operations
Renzo	Alvarado Gonzalez	Maritima Mercantil SAC	Commercial - Operations Chief
Gerardo	Noguerol Colmenares	Maritima Mercantil SAC	General Manager
Holger	Peters	Maritima Y Transportes Honduras SA	President
Jason	Kernion	Maritime Endeavors Shipping	Operations Manager
Marios	Malikoutis	Maritime Endeavors Shipping	Vice President
Ian	Duthie	Marsh, Inc.	Senior Vice President
Arlie	Sterling	Marsoft Inc.	President
Ian	MacLeod	Massachusetts Maritime Academy	Director of Corporate & Alumni Relations
Alejandra	Cortez	Mexshipping Agencia	Administration Manager
Cathaline	Rivera	Mexshipping Agencia	Commercial Manager
Alfonso	Bosch	MF Grains - CMI	
Alexandra	Mendoza	MF Grains - CMI	Freight Coordinator
Jeremy	Flores	MID-Ship Group LLC	VP & Director - Latin America
Jorge	Ortiz	MID-SHIP Group LLC	Shipbroker
Juan Carlos	Charris	Monjasa Inc.	General Manager
Kasper	Madsen	Monjasa Inc.	Senior Bunker Trader
Dennis	Fuller	Moran Shipping Agencies, Inc.	Senior Vice President
Jason	Kelly	Moran Shipping Agencies, Inc.	Executive Vice President
Gunther	Gossmann	Multi-Foods/Flour International	VP Grains Purchase
Gabriel	Letona	Multi-Foods/Multi-Flour (MF Grains)	Chartering & Logistics Manager
Mark	Cederberg	MUR Shipping	V.P. North America
Paul	Hirtle	N. W. Johnsen & Company	Chartering Manager
Rodrigo	Cibie	NACHIPA	Commercial Manager
Claas	Grafe	NassauBulk Bahamas Ltd.	Owner
Manuel	Ayuso	Navesco	Chartering Manager
Richard	Helm	Navico Chartering Ltd.	Director
Juan Carlos	Rochabrun	Naviera Bertling S.A.C.	Chartering Manager
Jason	Klopfer	Navig8 Americas LLC	Director
Tom	Linville	Navig8 Americas LLC	Marine Fuel Trader/Business Development

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First Name	Last Name	Company Name	Title
Suzanne	Cyr	Newship Inc.	Director Chartering & Brokerage
Mark	LaFrankie	Norden Shipping (USA) LLC	Senior Chartering - Americas Drybulk
Jeffrey	Berthelot	Nord-Sud Shipping, Inc.	President
Dustin	Berthelot	Nord-Sud Shipping, Inc.	Executive Vice President
Stefan	Clayton	Nord-Sud Shipping, Inc.	Offshore E&P Manager
Gerry	Eder	North Harbour Shipping	Operations Manager
Ray	Hornosky	North Harbour Shipping	President
Denny	Garner	Norton Lilly International	General Manager US Operations
Mike	Ogle	Norton Lilly International	Director Tanker Operations
Ricardo	Trochez	Norton Lilly International	Assistant Cargo Ops Manager
Mark	Mortensen	Norvic Shipping Int. Ltd.	Chartering Manager
Michael	Stark	Nova Int'l Shipping/Cargill	General Manager
Marcel	van Eijsden	Onego Shipping & Chartering BV	CEO
Brian	Telford	OSG Ship Management Inc.	Director of Chartering
Lars	Paulsen	Oslo Bulk	Chartering
Daniel	Willard	Oslo Bulk	Chartering
Declan	de Val	Pacific Basin Shipping (USA) Inc.	Senior Chartering Manager
Kelle	Horn	Pacific Rim Shipbrokers, Inc.	Vice President
Roberto Mario	Lascano Manco	Palermo Port Society	Commercial Executive
Cliff	Jagoe	PCL Shipping Inc.	Manager
Ed	Lundin	Peraco Chartering (USA) LLC	Shipbroker
Soren	Sorensen	Peraco Chartering (USA) LLC	Managing Director
Harold	Stavnes	Peraco Chartering (USA) LLC	President
Christopher	Garcia	Perdue Agribusiness LLC	Manager of Ocean Vessel Transportation
Juan Antonio	Secada	Petrolera Transoceanica S.A	Commercial Manager
Sal	Fuca	Petrostar Inc.	Partner
Alex	Gravino	Petrostar Inc.	President
Jaroslaw	Dziedzic	Polish Steamship Company	Chartering Manager
Albert	Kubiś	Polsteam USA Inc.	Broker
Chris	Clark	Port of Bellingham	Marine Terminals Business Development Manager
Amy	Miller	Port of Pensacola	Port Director
Dennis	Gebhardt	Poseidon Shipping	Shipbroker
Patrick	Helgesen	Poseidon Shipping	Partner
Patrick	Brennan	Poten & Partners, Inc.	Tanker Manager
Christopher	Salmonese	Poten & Partners, Inc.	Tanker Broker
Beau	Campfield	Q88 LLC	Sales Director, Europe and The Americas
Ruben	Belmont	Representaciones Maritimas, S.A. de C.V.	Operations Director

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Dale	Revelle	Revelle Shipping Agency, Inc.	President
Kiel	Elston	Rickmers-Line (USA), Inc.	Line Management Houston
Pavao	Kopic	Rickmers-Line (USA), Inc.	Line Management Houston
Rhoda	Voth	SAGA WELCO	General Manager North America
Gerard	Desmond	Salient Maritime (Americas) Inc.	Director, Americas
Brian	Jones	Salient Maritime (Americas) Inc.	President
Jonathan Mark	Lincoln	Santana Maritime Services Inc.	Chartering Manager
Nicolai	Molin	Scorpio Bulkers Inc.	Chartering Manager Dry Bulk
Reynaldo	Escallon	SCS Aduanera	Operations Manager
Gonzalo	Santacruz	SCS Aduanera	Financial Manager
Jay S. H.	Dibala	Sea Horse Shipping	Deputy Operations Manager
Anthony	Caggiano	Seabulk Towing	Senior Marketing Manager
Bob	Titus	Seaford Chartering Services, Inc.	President
Turid	Borhaug	SecCo AS	Partner/Shipbroker
John	Egan	SMT Shipping	Chartering Manager
Alejandro	Garcia Babun	SMT Shipping	Chartering - Commercial Manager
Sven	Delija	Sogemm S.A.M.	Chartering
Ramon	Gutierrez	Sonar Charters	Shipbroker
Andres	Mata	Sonar Charters	Shipbroker
Michael	Conaway	Southport Agencies, Inc.	COO
Cindy	Kreider Blackburn	Southport Agencies, Inc.	CAO
Kevin	LaGraize	Southport Agencies, Inc.	CEO
Calvin	Young	Southport Agencies, Inc.	VP of Sales
Justin	McShane	Steel Traders Shipping LTD	Shipbroker
Dalton	Nicely	Steel Traders Shipping LTD	Shipbroker
Cesar	Welbers	Steel Traders Shipping LTD	Chartering
Bill	Stewart	Stewart Alexander & Co. Virginia LLC	Owner
Gabriel	Bec	Sucden Armateurs	Chartering Manager
Ash	Haq	Suncor Energy Inc.	Director Marine
Guy	Campbell	Swire Bulk	General Manager (Atlantic)
Austin	Ellis	Swire Bulk	Assistant Chartering Manager
Jeff	Qualman	Swire Bulk	Chartering Manager
Robert	Drew	Tata International Metals (Americas) Ltd.	General Manager - Global Chartering, Operations
Miranda	Yenelli	The Mosaic Company	Chartering & Marine Logistics
Manish	Bhapkar	The Rice Company	Chartering Head
Jose Daniel	Garcia-Milla	Trabajos Maritimos S.A.	Chartering Manager
Enrique	Tarazona	Trabajos Maritimos S.A.	Vice President Maritime Fleet Services
Joe	Brady	TradeWinds	Financial Reporter
Aaron	Kelley	TradeWinds	Circulation Manager

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First Name	Last Name	Company Name	Title
Mario	Seminario	Tramarsa	Operations Manager
Karsten	Jacobi	Trammo Inc.	VP Chartering
Alexis	Bocanegra Burgos	Transgas International	Director
Sandra	Rosales	Transmares Group USA Inc.	International Sales Representative
Laura	Benedetti	Transmares Shipping Agency	Commercial Senior Executive
Mark	Hanson	Transmarine Navigation Corp.	Vice President Marketing
Ivan	Nikolic	Transmarine Navigation Corp.	Director Business Development
Jim	Papp	Transmarine Navigation Corp.	President
Edmundo	Guzman	Transmeridian SAC	Chartering & Business Development Manager
Fernando	Kamisato	Transmeridian SAC	General Manager
Timothy	Mahr	Transportation Data, Inc.	Vice President - Chartering
Milind	Trilokekar	Triworld Shipping Services, Inc.	President
Enrique	Steiner	US Agency for International Development	Transportation Management
Deen	Olowolayemo	USDA AMS TM TSD	Economist
Jason	Weeks	Valls Ship Agencies LP	President
Jeffrey	Milstein	Vitol, Inc.	Operations
Ian	Workman	VPS Testing & Inspection Inc.	Account Manager
Rasmus	Barfred	Weco Bulk	Chartering Manager
Mads	Haugaard	Weco Bulk	Chartering Director
Niels	Aalund	West Gulf Maritime Association	Sr. Vice President
Nevada	Burchardt	Western Bulk	Chartering Manager
Stian Andre	Kvig	Western Bulk	Chartering Manager
Michael	Bergendorff	World Fuel Services	AMP
Charles	Davies	World Fuel Services	Commercial Manager Sales
Paul	Tricarico	World Fuel Services	Senior Sales Executive
Cesar	Almeida	Worthington Bulk LTD	Managing Director
Rafael	Teixeira	Worthington Bulk LTD	Chartering Manager
Casper	Gjelstrup	XO Shipping A/S	Chartering
Alexander	Sillehoved	XO Shipping A/S	Partner