

2016 ASBA ANNUAL CARGO CONFERENCE

DELEGATES

First Name	Last Name	Company Name	Title
Niels	Aalund	West Gulf Maritime Association	Sr. Vice President
Jose	Alvarado	Agropecuaria El Surco, S.A.	Director
Michael	Angell	TradeWinds	Correspondent
John	Argeseanu	United Bulk Carriers	Operations
Francisco	Aviles	Coremar Coltugs Towage (CCT)	Business Development Manager
Manuel	Ayuso	Navesco	Commercial Manager
Gisella	Bellini Cabrera	Cementos Argos	Coordinator of Maritime Operations
Michael	Bergendorff	World Fuel Services	AMP Associate
Jeffrey	Berthelot	Nord-Sud Shipping, Inc.	President
Manish	Bhapkar	The Rice Company	Chartering Head
Erich	Billung-Meyer	ACGI Shipping Inc.	V.P. Operations
Gavin	Black	Moran Shipping Agencies	In-House Counsel
Barbara	Bobadilla	Salient Maritime	Operations Manager
Jurek	Bochner	DVB Transport US LLC	Sr. Vice President - Shipping Finance Americas
Oystein	Boe	Western Bulk	Vice President
Tim	Bonnett	KPI Bridge Oil	Bunker Broker
Matt	Boucree	Blue Water Shipping Company	President
Chip	Boyd	C. E. Boyd & Associates	Owner
Tommy	Bradley	Biehl & Co.	Vice President of Operations
Joe	Brady	TradeWinds	Financial Reporter
Patrick	Brennan	Poten & Partners	Tanker Manager
Maciej	Broniszewski	Polsteam USA Inc.	Chartering Broker
Jenna	Brown	Shipamax	CEO
Flemming	Buhl	Norton Lilly International	Chief Commercial Officer
Anthony	Caggiano	Seabulk Towing	Marketing Manager
Tim	Cahill	Inchcape Shipping Services	Executive Vice President North America
Kevin	Callahan	Wilhelmsen Ship Services	Business Development Manager – Agency Americas Region
Carlos	Camacho	Linea Maritima Del Pacifico S.A. de C.V.	Director General
Gabriel	Camara Roche	Grupo Logra	Commercial Director
William	Campbell	Liberty Maritime Corporation	VP Operations
Beau	Campfield	Q88 LLC	Sales Director, Europe & The Americas
Ana	Campo	Deep Blue Ship Agency S.A.S.	Commercial
Enrique	Carrasco	Deacero Sapi de CV	Vice President of Logistics
Jeanne	Cardona	ASBA	Executive Director
Christian	Cavallero	Horizon Shipping Panama Inc.	Chartering
Ronald	Cellucci	Swire Bulk	Regional Manager - Miami
Juan	Charris	Monjasa Inc.	General Manager
David	Chenowith	T. Parker Host, Inc.	Northeast Regional Manager
Salil	Chitre	Pangea Maritime/Management Operations Chartering	Director
Steve	Clark	GAC North America	Commercial Manager

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First Name	Last Name	Company Name	Title
Christoph	Clauss	DVB Transport (US) LLC	Senior Vice President
Maegan	Cloutier	Seabulk Towing	Tampa Marketing Manager
Per	Colberg	Integrity Bulk	Commercial Director
Marygrace	Collins	Bulkore Chartering, Inc.	President
Capt. Conti	Coluntino	Foss Maritime Company	Commercial Manager
Michael	Conaway	Southport Agencies, Inc.	VP of Operations
Patrick	Connor	John S. Connor, Inc.	Business Development Manager
Erika	Cueto	T. Parker Host, Inc.	Commercial Manager
Pablo	Cuevas	Deep Blue Ship Agency S.A.S.	Tramp & Offshore Director
Suzanne	Cyr	Newship, Inc.	Director Chartering & Brokerage
Charley	Davies	World Fuel Services	VP Commercial Services
Sven	Delija	Sogemm S.A.M.	Chartering
Erik	Dempsey	Assurant	Product Development
Gerry	Desmond	Salient Maritime (Americas) Inc.	Director, Marketing Representative
Declan	de Val	Pacific Basin Shipping USA	Chartering Manager
Brendan	Dillon	John F. Dillon & Company	Shipbroker
AJ	DiLorenzo	d'Amico Shipping USA	Sr. Chartering Manager
Axel	Ditlev-Simonsen	Ultrabulk (USA), Inc.	Chartering Manager
Douglas	Donnellan	Oceanland Global Inc.	Dry Bulk Broker
Hrvoje	Dusper	Vinodol C.A.	Manager
Jaroslav	Dziedzic	Polish Steamship Company	Chartering Manager
Gerry	Eder	North Harbour Shipping	Operations
Brendan	Edwards	Arrow Chartering	Senior Broker
Evangelos	Efstathiou	Skysail Advisors Ltd	Chief Executive Officer
John	Egan	SMT Shipping	Chartering Manager
Nelly	Elder	Intergulf	Marine Business Development
William	Elliott	Puerto de Barranquilla	Chief Operating Officer
Martin	Faubion	Pacific Chartering Services Inc.	President
Mark	Fenzel	Maritime Brokers and Consultants	Broker
Jeremy	Flores	Mid-Ship Group LLC	Director & VP Latin America
Philip	Foglia	Poten & Partners, Inc.	Manager – Clean Department
Donald	Frost	Connecticut Maritime Association Inc.	Newsletter Editor
Salvatore	Fuca	Petrostar Ship Brokers	Senior Partner
Matthew	Galici	DVB Bank SE	Assistant Vice President
Christopher	Garcia	Perdue Agribusiness, LLC	Manager of Ocean Vessel Transportation
Alejandro	Garcia Babun	SMT Shipping	Chartering Manager
Jose Daniel	Garcia-Milla	Andino Shipping Agency S.A.C.	Chief of Chartering
Daniel	Gardiner	Mexshipping Agencia, S.A. de C.V.	Marketing Executive
Denny	Garner	Norton Lilly International	Manager Bulk Division
Roberto	Garofalo	Poseidon Maritima LTDA	Director
Benedict	Geber	Horizon Shipping Panama Inc.	CEO
David	Gilmartin	John F. Dillon & Co.	Ship Chartering Broker

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First Name	Last Name	Company Name	Title
Mike	Glennon	Seaport S.A.	General Manager
Nicolas	Gomez	ITALCOL	Foreign Trade Manager
Alex	Gravino	Petrostar Ship Brokers	President
Matthew	Gros	TBS Shipping Services Inc.	V.P. Commercial Division
Chris	Guerette	TradeWinds	Manager - Americas
Anil	Gupta	LogiShip Services, Inc.	President
Ramon	Gutierrez	Sonar Charters	Shipbroker
Edmundo	Guzman	Woll Corp S.A	Consultant
Dennis	Hagenaars	Nova Marine Carriers S.A.	Chartering Manager
Cris	Hall	ASBA	Administrative Assistant
Jeff	Hall	BIS Services, LLC	General Manager
Ashfaquul	Haq	Suncor Energy	Director - Marine
Mads	Haugaard	Weco Bulk A/S	Chartering Director
Robin	Heath	Diamond S Management LLC	Chartering Manager
Patrick	Helgesen	Poseidon Shipping	Partner
Richard	Helm	Navico Chartering	Director
Andre	Herrera	Chinsay AB	Global Head of Sales
Paul	Hirtle	LB Chartering	Manager
David	Hodory	The David J. Joseph Company	VP Marketing & Communications
Kelle	Horn	Pacific Rim Shipbrokers, Inc.	Vice President
Ray	Hornosky	North Harbour Shipping	President
Daniel	Hosemann	Chembulk Tankers	Senior Ship Operator
Brian	Houst	Dome Chartering and Trading	Commercial Director/US Government Affairs
Carlos Mario	Iglesias	Amazonas Shipping S.A.S.	Shipbroker
Ricardo	Iraheta	Almacenadora del Pacifico	General Manager
Diego	Izquierdo Pereira	Ership	Chartering
Chelsea	Jaouli	Arte Bunkering LLC	Bunker Trader
Even P.	Johansen	EPJ Consulting Corp.	President
Scott	Jones	General Steamship Corporation, Ltd.	President & CEO
Ryan	Jurewicz	Inchcape Shipping Services	Commercial Sales Manager
Christian	Kassu	Lighthouse Chartering Ltda.	Chartering Manager
Philip	Katz	Crescent Towing	Vice President
Brett	Keil	The Maritime Executive	Sr. Vice President
Jason	Kelly	Moran Shipping Agencies, Inc.	Executive Vice President
Tanja	Kelso	Gisholt Shipping, Inc.	Chartering
Jason	Kernion	Maritime Endeavors Shipping	Operations Manager
Jason	Klopfer	Navig8 Product Tanker, Inc., & Navig8 Americas	Chief Operating Officer & Commercial Director
Mark	Kuehl	Simpson Spence Young	Director – Head of Miami
Stian	Kvig	Western Bulk	Chartering Manager
Gil	Landy	Pasternak, Baum & Co.	Manager of Freight & Derivatives Trading

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First Name	Last Name	Company Name	Title
Mark	LaFrankie	DS Norden USA	Senior Chartering Manager
Eric	LaRosee	Louis Dreyfus Company, LLC	Ethanol, Tanker Trader
Roberto Mario	Lascano	Palermo Port Society	Commercial
Hans	Laue	Gisholt Shipping, Inc.	President
Stephen	Leonard	ClearNyx LLC	VP Business Development
Nicolas	Lee Brunner	Comship Brokers	Shipbroker
Shannon	LeMoine	United Ocean Services	Director Operations
Gabriel	Letona	Multi-Foods/Flour International (MF Grains)	Chartering & Logistics Manager
Gang	Li	Marine Chartering Co. Inc.	Chartering Manager
Cesar	Llanos	Calls Shipping S.A.C.	General Manager
Niels	Lorenzen	Canfornav, Inc.	Shipbroker
Ian	MacLeod	Massachusetts Maritime Academy	Director of Corporate & Alumni Relations
John	Madden	Island View Shipping	Chartering
Kasper	Madsen	Monjasa Inc.	Bunker Trader
Michael	Madsen	Norvic Shipping USA Inc	Commercial Director
Zeeshan	Mahmoodi	M International Shipping & Trading Canada	Director - Chartering
Marios	Malikoutis	Maritime Endeavors Shipping	Vice President
Mary	Mann	L&R Midland, Inc.	Vice President
Jean	Magot	McQuilling Partners Latam	Shipbroker
Colin	Marks	Wilson, Sons	Commercial Representative
Orlando	Martinez	Link Group	Logistics & Commercial Manager
Fernando	Mas	Cosmos Agencia Maritima S.A.C.	Operations Manager
Thomas	Matellini	AXSMarine	Sales Manager
Ashish	Mathur	ADM Rice Inc.	Vice President
Mike	McCormick	Chembulk Tankers	Vice President, Manager of Global Operations
Megan	McCurdy	Peninsula Petroleum	Trader
Kevin	McNelis	MJLF & Associates	Broker
Tim	McShane	MUR Shipping Inc.	North American Operations Manager
Alvaro José	Mejía Agudelo	Multiport E. U.	Commercial Manager
Alexandra	Mendoza	Multi-Foods/Flour International (MF Grains)	Freight Coordinator
Lucas	Meneses	Bertling Logistics (Peru) S.A.C.	Managing Director
Amy	Miller	Port of Pensacola	Port Director
Nicolai	Molin	Scorpio Bulkers Inc.	Chartering Manager
Igor	Monnerat	Lighthouse Chartering Ltda.	Chartering Manager
Christopher	Moore	SABMiller	Global Category Manager Logistics
Viviana	Monroy	Monjasa Inc.	Bunker Trader
Jennifer	Montgomery	Pacific Rim Shipbrokers	President
Santiago	Monzon	Fednav International Ltd.	Manager – Latin America & South Atlantic
Claudio	Morales	Agencias Maritimas Agental LTD.	President - Operations
Alberto	Morante	Director The Americas	Bertling Logistics, Inc.
Lillian	Morhaim Alvarez	Kronos Shipping Line, Ltd.	Commercial Manager

2016 ASBA ANNUAL CARGO CONFERENCE

DELEGATES

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Carlos	Morzan	President	Alemar Shipping Ltd.
Shady	Mostafa	Lorenzten & Stemoco	Dry Bulk Shipbroker
Kyle	Munson	General Steamship Corp.	Vice President of Marketing- US Gulf
Mads	Navarro Gundersen	J. Lauritzen (USA) Inc.	Senior Chartering Manager
Adam	Nielsen	DS Norden USA	Director
Ivan	Nikolic	Transmarine Navigation	Business Development
Patrick	Noone	Liberty Maritime Corporation	Director
Aidan	O'Reilly	International Materials Inc., USA	VP Chartering
Alfredo	Ochoa	Andinave	Operations Manager
Susanne	Ogle	Moran Towing Corporation	Administrator
Deen	Olowolayemo	USDA/AMS/TSD	Economist
Ximena	Orostegui	APS Brokers	Shipbroker
Jorge	Ortiz	Mid-Ship	Shipbroker
Luis Carlos	Ortiz B.	Comship Brokers SAS	Shipbroker
Ronald	Orton	Jebsens USA LLC	President
Flor Maria	Paez	SABMILLER PLC	Regional Category Mgr. Bulk & Freight
Karl	Palsgaard	IHS Markit	Client Development - Consulting
Jim	Papp	Transmarine Navigation Corporation	President
Barry	Parker	Bdp1 Consulting Ltd.	Reporter
Kostas	Pavlatos	Doric Shipbrokers USA LLC	Director
Duane	Pelz	Clarkson Shipping Services USA LLC	Chartering Broker
Mara Isabel	Perdomo	Marita Freight & Trade	Managing Director/Broker
Camila	Perez	Lighthouse Chartering Ltda.	Chartering Manager
Holger	Peters	Maritima & Transportes Honduras SA	President
Alexei	Pinedo	APS Brokers	Manager
Julio	Pradera	Pacnav de Mexico SA de CV	Chartering
David	Quigley	John F. Dillon Co., LLC	Vice President
Andy	Quinn	BBT Tradeships LLC	Shipbroker
Juan	Rasse	Agencia Selinger, C.A.	Operational Vice President
Richard	Reisert	Clark, Atcheson & Reisert	Partner/ASBA Legal Counsel
Oliver	Repenning	Clipper Bulk (USA) LLC	Dry Cargo Chartering Manager
Rosanna	Rickson	Swire Bulk London	Chartering Manager
Andres	Rizzo	Andinave	Director
Michael	Roberts	Servicios Navieramar	Director
Tom	Roberts	Compass Maritime	Partner
Bill	Rocha	L&R Midland, Inc.	President & CEO
Arturo	Rodriguez	Deacero Sapi de CV	Manager
Sandra	Rosales	Transmares	International Sales Representative
Charlie	Russell	Western Bulk	Operations Manager
James	Russell-Walling	Clemente Shipping USA LLC	President
Katie	Ryan	United Bulk Carriers	Chartering
Erica	Rycroft	Colley West Shipping Ltd.	Documentation Manager

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Christopher	Salmonese	Poten & Partners, Inc.	Shipbroker
Eduardo	Sanchez	TPP S.A.	Business Manager Maritime Agency & Port Services
Justin	Sander	Glander International Bunkering, Inc.	Trader
Scott	Satter	Delta Marine & Environmental Services	Eastern Division Manager
Arthur	Savage	A.R. Savage & Son, LLC	President
Bert	Schandevyl	Coni-Lines nv (Conti7)	Commercial Manager Latin America
Kenneth	Schiels	International Maritime Services	President
Jason	Schwab	Blue Water Shipping Company	Line Manager
Dean	Seacombe	Nova Marine Carriers S.A.	Regional Manager
Gregory	Seremetis	World Fuel Services	Commercial Manager
Evan	Shapiro	Gisholt Shipping, Inc.	Chartering Manager
Joshua	Shapiro	Liberty Maritime Corporation	Chief Operating Officer
Ruben	Sierra	DESA AGI LLC	President
Steve	Sigoloff	Biehl & Co.	General Manager
Alexander	Sillehoved	XO Shipping A/S	Partner, Director Americas
Ralph	Silverman	Baydelta Maritime	Commercial Director
Silvia	Siman	Cementos Argos	Supply Chain Director
Alfonso	Simpson	Aqua International	Managing Director
Natalya	Skjelmoose	BRS USA	Shipbroker
Peter	Skoufalos	Brown Gavala & Fromm LLP	Member
Peter	Spiller	BRS USA	Shipbroker
Evan	Sproviero	GMS (USA)	Trader/Head of Products
Michael	Stark	Cargill, Inc.	General Manager
Enrique	Steiner	US Agency for International Development	Transportation Management
Dr. Arlie	Sterling	Marsoft, Incorporated	President
Bill	Stewart	Stewart Alexander & Co. VA, LLC	Manager
George	Stratikis	Gulf Ship Services	President
Christoffer	Svard	Chinsay AB	Senior Sales Manager
Andrew	Swan	Grupo Logra	Chartering
Ryan	Swartz	Archer Daniels Midland Co.	Chartering Manager
Bryan	Swindoll	Horizon Shipping Panama Inc.	Chartering
Brian	Telford	OSG	Director of Chartering
Jesper	Thode Eriksen	Affinity	Shipbroker
Rob	Toups	General Steamship Corp.	District Manager - New Orleans
Milind	Trilokekar	Triworld Shipping Services, Inc.	President
Jaime	Troncoso	Nova Marine Carriers S.A.	Regional Manager
Jan-Willem	van den Dijssel	Cargill Ocean Transportation	General Manager
Daniel	Valente	Naodan Chartering	President
Kaliprasad	Varadarajan	Canfornav Inc.	Shipbroker
Ekatarini	Vazeos	Poseidon Maritima LTDA	Director
Roberto	Velasco de la Riva	Metbulk Shipping SAC	Managing Director

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First Name	Last Name	Company Name	Title
Samuel	Vélez	Consorcio Marítimo Centroamericano	Regional Operations Manager
Gary	Vogel	Eagle Bulk Shipping Inc.	Chief Executive Officer
Imran	Vohra	Diabos Global FZE	CEO
Ivan	Vorobev	Shipbroker	Mid-Ship Group LLC
Rhoda	Voth	SAGA WELCO AS	General Manager North America
Justin	Walker	International Materials Inc., USA	Chartering Manager
Kelly	Walsh	Phoenix Chartering, Inc.	President
Thomas	Wartelle	Coastal Cargo	Account Executive
John	Watson	Wilhelmsen Ships Service	Account Manager
Nicholas	Watt	Argus Media	Americas Freight Editor
Jason	Weeks	Valls Ship Agencies, LP	President
Cesar	Welbers	Steel Traders Shipping LTD	Shipbroker
Eric	Wiberg	McAllister Towing	Marketing Manager
Cory	Wright	Crowley Marine Services	Sales Manager
Calvin	Young	Inchcape Shipping Services	Vice President Sales – North America
Chris	Young	Dietze & Associates LLC	Tanker Broker
Karen	Young	Texas Mooring LLC	Sales Manager
Johnny	Youseft	BSM Shipbrokers S.A. de C.V.	Dry Chartering Director
Magaly	Zarate	Empresa Maritima del Sur S.A.C.	Operations Manager
Ben	Ziesmer	Jacobs Consultancy	Senior Consultant Petroleum, Chemicals and Energy Practice