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Ag Services Business Overview

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ADM Company Overview

- ADM employs more than 30,000 people worldwide, operating in over 75 countries
- One of the world's largest processors of oilseeds, corn, wheat, cocoa and other agricultural commodities
- A leading manufacturer of vegetable oil and protein meal, corn sweeteners, flour, biodiesel, ethanol and other value-added food and feed ingredients
- Extensive grain elevator and transportation network to procure, store, clean and transport agricultural commodities



Agricultural Services Business Segment

- ADM Grain
- Alfred C. Toepfer
- ADM Shipping
- ARTCO
- ADM Rail
- ADM Trucking
- ADM Rice
- Animal Nutrition
- Edible Beans

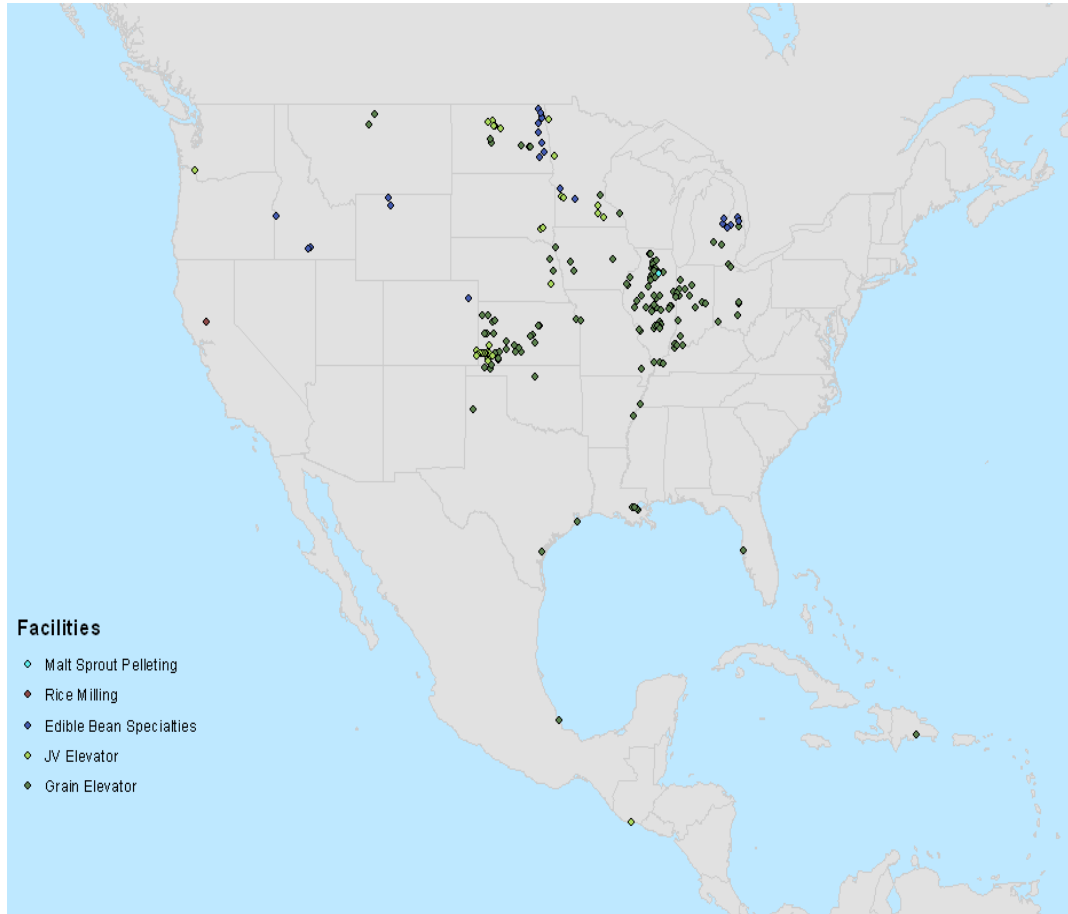


Domestic Origination... The Beginning of the Chain

- During an average year, the ADM Grain Group handles:
 - Approximately 20% of the world's corn crop
 - Approximately 20% of the world's soybean crop
 - Approximately 30% of the world's wheat crop
- Majority of domestic origination feeds ADM processing or international customers
- High fixed cost/Low margin environment



North America Ag Services Locations



Agricultural Services

- 210 Owned/Leased Procurement facilities
- 41 Processing plants
- 26,100 Railcars owned/leased
- 1,700 Barges owned/leased
- 700 Trucks and 1,500 trailers
- 8 Oceangoing vessels

Export Grain Operations

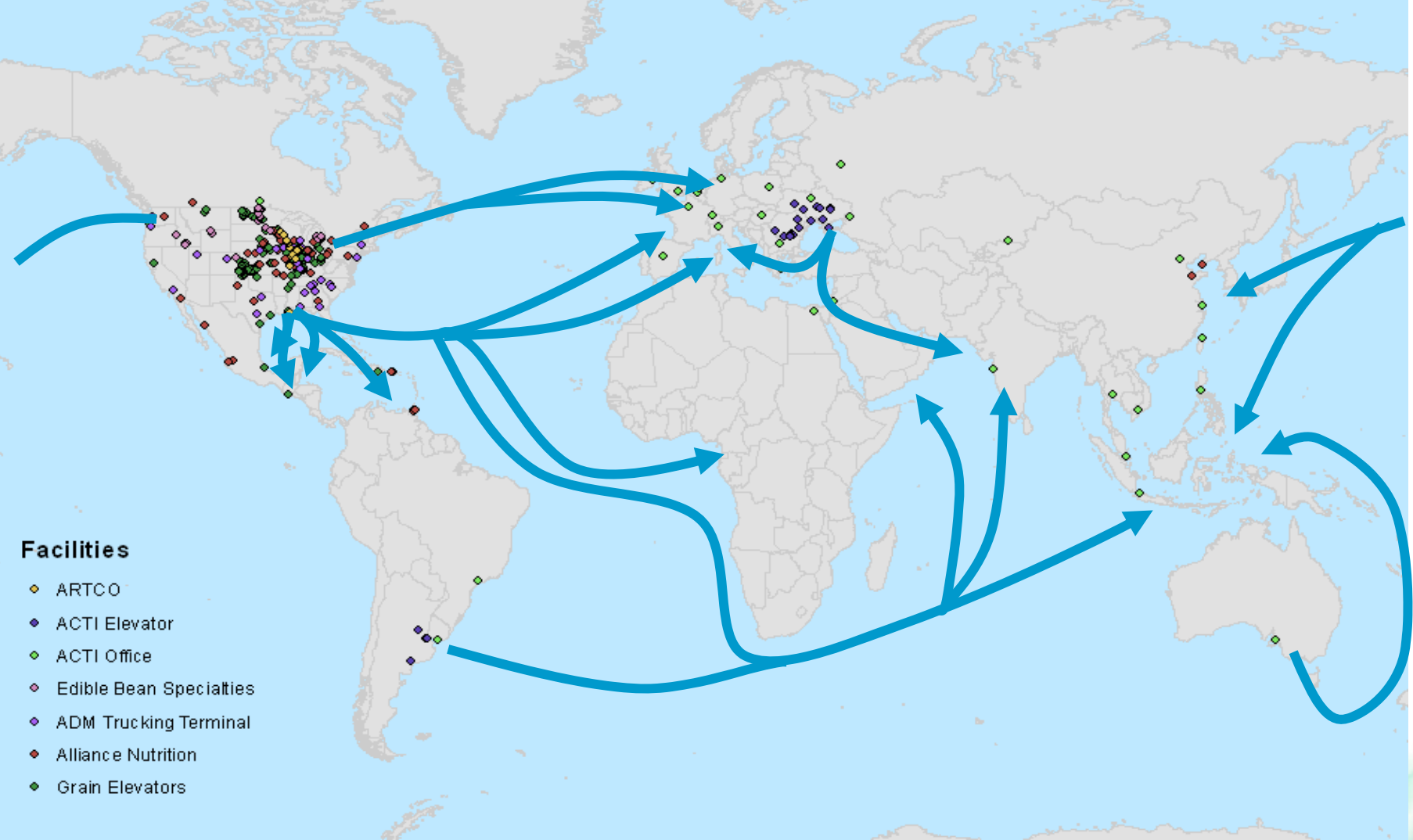
- **Physical assets:**

- 4 New Orleans
- 2 Texas Gulf export
(1 Owned/1 Leased)
- 1 Toledo, OH elevator
- 1 Kalama, WA JV
with Con Agra & MSK
- Transfer Rigs – 2 NOLA

- **Commodities Exported:**

- Corn
- Soybeans
- Wheat
- Milo
- Oats
- Barley
- Protein Meal
- Other Co Products

Geographic Presence is the key



Ag Services uses Industry Acumen and our Asset Network to Create Value

