

2011 ASBA Annual Cargo Conference

Delegates

First Name	Last Name	Title	Company Name
Jose	Alvarado	Director	Agropecuaria El Surco, S.A.
Saif	Aman	Operations Manager	Triworld Shipping Services, Inc.
Nils	Andersen	Chief Global Sales & Marketing Officer	Nordic IT
Greg	Araujo	Bunker Trader	KPI Bridge Oil
Hugh	Baker	Managing Director	Evercore Partners
Cathleen	Barber Moran	Sr. Chartering Manager	NYK Bulkship (Atlantic) NV
Ned	Barham	Senior Vice President Operations	T. Parker Host, Inc.
Consuelo	Bernal	General Manager	Agencia Selinger C.A.
Dustin	Berthelot	Vice President Marketing	Nord-Sud Shipping, Inc.
Jeff	Berthelot	President	Nord-Sud Shipping, Inc.
Manish	Bhapkar	Chartering Head	The Rice Company
Turid	Børhaug	Broker	SECCO AS
Matt	Boucree	President	Blue Water Shipping Company
Charles	Boyd	Owner	C.E. Boyd & Associates
Tommy	Bradley	New Orleans Port Manager	Biehl & Company, LP
Marcelo	Branco	Shipbroker – Crude/DPP	Brazilship/Scanbrasil Comercio Maritimo Ltda
Flemming	Buhl	Executive Vice President	Norton Lilly International
Jack	Buono	General Manager Global Marine Transportation	ExxonMobil Refining & Supply Company
Guillermo	Bustamante	Manager, Maracaibo Branch	Agencia Selinger C.A.
Roberto	Calero	Director	Multiport Maritime Agents
Moses	Calouro	CEO	Maritime Information Systems, Inc.
Ignacio	Cardona	President	Bulk Fleet Chartering, LLC
Jeanne	Cardona	Executive Director	ASBA
Paul	Carlton	President	Mitsui O.S.K. Bulk Shipping
Troy	Carollo	Manager	Blue Water Shipping Company
Andres	Carvajal	Operations Director	Naves S.A.
HS	Chang	President	STX Pan Ocean America, Inc.
Juan Carlos	Charris	Business Development Manager	Moran Shipping Agencies, Inc.
Mark	Churchill	Broker	Glander Int'l.
Eric	Clarke	V. P. Americas	RightShip
Marygrace	Collins	Partner	Bulkore Chartering, Inc.
Andrew	Cooper	Senior Vice President	Crescent Towing Co.
Leon	Crites	Mgr. Marine Transportation & Logistics	CITGO Petroleum Corporation
Mario	Cuevas	Commercial Director	Naves S.A.
Kathy	Cunningham	Manager	Lighthouse Shipping Ltd.
Ross	Cunningham	President	Lighthouse Shipping Ltd.
Suzanne	Cyr	Director - Chartering & Brokerage	Newship Inc.

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Leonardo	D'Agostini	President	Coletti International Corp.
Axel	Ditlev-Simonsen	Chartering Manager	U-Sea Bulk (USA), Inc.
Chris	Dlugokecki	Development Manager	Lloyd's Register NA
Craig	Doty	Chartering Manager	United Maritime Group
William	Dougherty	Attorney	Burke & Parsons
Robert	Drew	General Manager, Global Chartering - Operations	Tata Steel International
George	Duffy	President/CEO	NSA Agencies, Inc.
Evangelos	Efstathiou	Director, Commercial Maritime Solutions	Veson Nautical
Izuru	Ehara	General Manager	NYK Bulkship (Atlantic) NV
Enrique	Esparragoza	Manager of Maritime & Waterways	Cementos Argos
Samantha	Evangelista	Operations	Heidenreich Innovations
David	Ferencsik	Vice President	Inchcape Shipping Services
Jeremy	Flores	VP & Director – Latin America	Mid-Ship Marine
Phil	Foglia	Products Broker	Poten & Partners, Inc.
James	Ford	Managing Director	Charles R. Weber Co. Inc.
Arild	Forde	Head of Conventional Bulk, North America	Gearbulk
Mário	Fróio	Director	Pancoast Trading - Brazil
Donald	Frost	Editor CMA Newsletter	Connecticut Maritime Association, Inc.
Dennis	Fuller	Chief Commercial Officer	Norton Lilly International
Benedict	Geber	Chartering Manager	Horizon Shipping Ltd.
Dennis	Gebhardt	Shipbroker	Steel Traders Shipping Ltd.
Terri	Gonzalez	Chartering	United Bulk Carriers
Fred	Gordon	Senior VP-Corporate Affairs	Navios Maritime Holdings Inc.
Fred	Gordon	Director of Chartering	OSG Ship Management, Inc.
Gunther	Gossmann	VP Grain Procurement Unit	Multi-Foods/Flour Int'l
Claas	Grafe	Chartering Manager	MUR Shipping USA Corp
Anil	Gupta	President	LogiShip Services Inc.
Cris	Hall	Executive Assistant	ASBA
Mark	Hanson	Vice President Marketing	Transmarine Navigation Corporation
Nick	Haskell	President	Chartering & Freight Services
Patrick	Helgesen	President	Poseidon Shipping
Creton	Hines	Trader	Navios Corporation
Paul	Hirtle	Manager	LB Chartering LLC
Raymond	Hornosky	President	North Harbour Shipping, Inc.
Carlos Mario	Iglesias Barrera	Broker	Amazonas Shipping SAS
SK	Jang	Chartering Manager	STX Pan Ocean America, Inc.
Hans Christian	Jensen	Director - Global Freight	ADM

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First Name	Last Name	Title	Company Name
Rene	Jensen	Chartering Manager	J. Lauritzen (USA) Inc.
Even	Johansen	President	EPJ Consulting Corp.
Kelly	Joyce	Sales Director, The Americas	ShipNet AS
Eric	Junker	Partner	Americana Marine Services (AMS)
Tim	Karl	Marketing Manager	GAC Shipping (USA) Inc.
Jason	Kelly	Executive Vice President	Moran Shipping Agencies, Inc.
Hans	Knickrehm	President & CEO	American Shipping and Chartering Corp.
Ralf	Knickrehm	Executive Vice President	American Shipping and Chartering Corp.
Fredrik	Knutsen	Sales Manager	United Maritime Group
Harald	Kopf	Commercial Manager	Rochamar S.A.
Michael	LaFleur	Manager, Commercial Operations	Seabulk Tankers
Mark	Lafrankie	Senior Trader for Business Development - North America	Cargill Ocean Transportation USA
James	Le Voguer	Senior Partner	Gibson Canadian & Global Inc
Hans	Laue	President	Gisholt Shipping, Inc.
Gabriel	Letona	Chartering & Logistics Mgr	Multi-Foods/Flour Int'l
Jan	Lis	Operations Manager	United Bulk Carriers
Santiago	Lloreda	Commercial Manager	Colfletar
Thompson	Lykes	Risk Consultant & Insurance Advisor	Lykes Insurance, Inc.
Niels	Lyngso	Director of Maritime Affairs	West Gulf Maritime Association
Michael	Madsen	Senior Chartering Manager	J. Lauritzen (USA) Inc.
Joseph	Mahoney	Manager	Charlestown Maritime Center
Marissa	Maisa	Associate	Seacor Ocean Transport, Inc.
Catherine	Mancuso	VP Sale/Marketing	Heidenreich Innovations
Colin	Marks	Commercial Rep – North America	Wilson, Sons
Megan	McCurdy	Head of Marine Research & Consulting	Poten & Partners, Inc.
DeeAnn	McMillen	Director, OPA 90 Services	T & T Bisso, LLC
Gord	McNeil	Director – Business Development	McKeil Marine Limited
Neil	McNeil	Managing Director	V Ships USA LLC
Kevin	McNelis	Broker	MJLF & Associates
Martin	Meyendorf	Chartering Manager	J. Lauritzen (USA) Inc.
Amy	Miller	Marketing & Finance Manager	Port of Pensacola
Burt	Mills	Tanker Broker	SSY Tankers NY LLC
Austin	Mitchell	Chartering Manager	Pacific Basin Shipping (USA) Inc.
Nate	Morgan	Operations	T. Parker Host, Inc.
Mark	Mortensen	Chartering Broker	Wonsild (USA) Inc.
Nils	Mortensen	Bunker Trader	KPI Bridge Oil
Kyle	Munson	District Manager	Transmarine Navigation
Joseph	Nash	Ship Operator	BLT Chembulk Group

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First Name	Last Name	Title	Company Name
Sharon	Nealon	Shipbroker	Navigar Inc.
Patrick	Noone	Line Manager	TBS Shipping Services, Inc.
Anita	Odedra	Director Supply & Commercial Operations	BG Group
Michael	Ogle	President	Ruggiero & Ogle Motorship Agency, Inc.
Surajudeen	Olowolayemo	Economist	USDA, AMS
Angelica Maria	Oñate Diaz	Managing Director	LOL Logistics International Services Ltda
Jorge	Ortiz	Chartering	MID-Ship Marine, Inc.
Luis Carlos	Ortiz	Director Operaciones Maritimas	Cementos Argos
Ronald	Orton	President	Jebsens International (USA) Inc.
Bill	Osmer	Director Commercial Shipping	Tesoro Maritime Company
Jim	Papp	President	Transmarine Navigation Corporation
Seema	Patel	Oil Charter Manager	BG Group
Jesper	Pedersen	Sr. Chartering Manager	Norden Tankers & Bulkers (USA) Inc.
Holger	Peters	President	Maritima & Transportes SA
Bayron	Pinto	Project Manager	Sol Marine Offshore S.A.
Christian	Pundsack	Manager	Fillette Green Shipping Services (USA) Corp.
David	Quigley	Vice-President	John F. Dillon & Co.
Bill	Rankine	Manager Marine Chartering & Operations	CITGO Petroleum Corp.
Capt. Yogesh	Rehani	Director of Operations	GMS – Global Marketing Systems, Inc.
William	Reilly	Executive Vice President	Celtic Shipping, Inc.
Peter	Renehan	Broker	Poten & Partners, Inc.
Michael	Roberts	Vice President - Operations	Seaport Agencies S.A.
Thomas	Roberts	Founding Partner	Compass Maritime
Bill	Rocha	President & COO	L & R Midland, Inc.
Bob	Rust	Reporter	Tradewinds
Larry	Rutkowski	Partner	Seward & Kissel LLP
Mauricio	Sanchez	Trading Manager	Tradeland Commodities SL
Arthur	Savage	President	A.R. Savage & Son
Kenneth	Schiels	President	International Maritime Services, Inc.
Derek	Schierloh	Marketing Manager	Port of Lake Charles
Chris	Sedlacek	VP Commercial	Seabulk Tankers
Stacie	Shea	US Flag	MJLF & Associates
Gabe	Slutsky	Ship Broker	North Harbour Shipping, Inc.
Phil	Smallcorn	Sales Manager	Petromedia Corp - bunkerworld
Craig	Smith	General Manager	Newship Inc.
Ian	Smortchevsky	Director	Waterfront Chartering International Ltd.
Richard	Soderberg	Chartering Manager	Cargill Ocean Transportation USA
Peter	Sorensen	International Marketing	Agemar Shipping Agency – Venezuela &

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Heidemann			Trinidad
Evan	Sproviero	S&P Broker	Compass Maritime
Bill	Stavrakakis	Operations Manager – NLCS	Norton Lilly Cargo Services
Arlie	Sterling	President	Marsoft Incorporated
Bill	Stewart	President	Stewart Alexander & Company, Inc.
Wayne	Stiles	Vice President, Sales	McAllister Towing & Transportation
Tom	Sullivan	Senior Vice President	Moran Shipping Agencies, Inc.
Wolfgang	Teuchert	Manager & Vice President	Conti USA Inc.
Dan	Thorogood	President	Seacor Ocean Transportation
John Wade	Thurber	Executive Vice President	Norton Lilly International
Cristina	Torres Dager	Commercial Director	Coremar Group
Milind	Trilokekar	President	Triworld Shipping Services, Inc.
Robert	Tyd	Partner	Bulkore Chartering, Inc.
Dan	Valente	Owner/Broker	Naodan Chartering Inc.
Ricardo	Valentine	Managing Director	Royale Ocean Shipping Company, Ltd.
Jan-Willem	van den Dijssel	Trading Manager	Cargill Ocean Transportation USA
Joseph	van der Sar	Chartering Specialist	Double Ace Cargo
Robin	Van Wyngaarden	Assistant Operations Manager	U-Sea Bulk (USA), Inc.
Diana	Villarreal Jimenez	Commercial Director	Coremar Group
Rhoda	Voth	Commercial Manager North America	Saga Forest Carriers
Jonas	Warming	General Manager, Operations	Torm USA LLC
Jeffrey	Weiss	Professor	SUNY Maritime College & ASBA
Cesar	Welbers	Shipbroker	Steel Traders Shipping Ltd.
Bartley	Wilkins	Marketing Manager	Seabulk Towing Inc.
Ian	Workman	V.P. International Sales	World Fuel Services
Daniel	Yasosky	General Manager	Praxis Energy Agents, LLC
Chris	Young	Tanker Broker	Dietze & Associates, LLC
Rodrigo	Zawadzki	President	Oceanfreight International, Inc.