



ASBA

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The American Tanker Rate Schedule 2012-2013

Will be available by end-December 2011

The ATRS Committee of the Association is pleased to announce the introduction of the new edition of the American Tanker Rate Schedule - ***ATRS 2012 -2013***.

This publication of the American Tanker Rate Schedule includes rates that will be in effect during the years 2012 and 2013. Interim supplemental amendments will be issued during the two-year period. The bunker prices and particulars of the vessel that make up the Basis of Calculation will remain in effect for the two-year period.

- **Basis of Calculation - Vessel Particulars**

Summer Deadweight:	46,069 LT
Summer draft laden in salt water:	40 feet
Gross Registered Tons:	30,415 LT
Net Registered Tons:	11,125 LT
LOA:	600 feet
Beam:	105 feet
Panama Canal Net Tonnage:	25,239 LT
Suez Canal Net Tonnage:	27,569 LT
Average Service Speed:	14 Knots
Bunker Consumption at Sea:	32 tons per day IFO 380
Bunker Consumption at Port:	14 tons per day MDO
Allowance for stores/spare bunkers:	400 long tons
Daily Hire:	\$18,000 per day

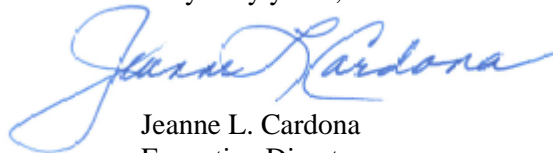
- One bunker price will be used for every rate. The price used will represent the average market price for 380 CST per LT based on a yearly average from October 2010 through September 2011.
- Port costs will be continually monitored and necessary adjustments will be reflected by way of supplemental amendments. Ports not typically visited by American Flag tankers will be eliminated. All scheduled supplements will be forwarded to subscribers via email.

Subscribers will be required to pay a fee to receive the new schedule which enables the Association to provide this service to the industry and continuously update the comprehensive information needed to develop the rates for all the ports listed. The two-year schedule relieves industry of the burden of changing the schedule each year, although the cost to maintain the data and produce the Schedule remains unchanged. Your subscription gives you access to the base rates, round trip distances as well as the ability to request calculation of extra/special rates not listed in the schedule.

I think we can all agree that this schedule is a very important tool of the American Flag industry and as such it will reflect the latest mileages available from the BP Marine Distance Tables. We know that you'll agree that the ATRS schedule is worthy of your support. The subscriber application form is attached. ***The American Tanker Rate Schedule 2012 -2013 subscription price is \$2900 and additional copies are \$200. Back by popular demand, we are again offering an early subscription discount of 10% on all orders received with payment no later than November 30, 2011.***

As with its predecessors ***ATRS 2012-2013*** is intended solely as a standard of reference by means of which rates for all voyages and market levels can be compared and evaluated. The committee involved with the issuance of the schedule believes that this latest revision will continue to provide its subscribers with a tool of standard reference to assist in conducting business.

Very truly yours,



Jeanne L. Cardona
Executive Director